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NOTES: Getting to Yes: Negotiating Agreement Without ... -

Fri, 12 Oct 2018 01:50:00 GMT - Against this changing intellectual landscape, the ideas in Getting to Yes have stood up well. They have gained considerable attention and acceptance from a broad audience, and are frequently cited as starting points for other work. Happily, they remain persuasive to the authors as well.

Getting to YES - Faculdade de Direito da UNL -

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